

Panduit and IT Resellers

A Partnership Built for the Future of Connectivity

Panduit has established an extensive ecosystem with leading technology vendors, distributors, and integrators that collaborate closely with industry stakeholders to deliver integrated solutions that meet diverse customer needs.



Comprehensive Solutions

Allow customers to address multiple needs through a single provider.

- Network Infrastructure
- Electrical
- Control Systems



Quality and Reliability

Rigorous product testing to ensure they meet industry standards and customer expectations.

- 250+ R&D Personnel
- 18 R&D Laboratories



Sustainability

Develop eco-friendly products, reduce waste, and promote energy efficiency.

- 32% Reduction in Total Carbon Footprint (Global)*
- 10% Reduction in Total Waste (Global)*
- 7% Reduction in Energy Intensity (Global)*



Innovation is in our DNA

Invest in research and development to stay at the forefront of technology.

- 3,000+ Patents Globally



Global Presence

A vast global network allows us to serve customers worldwide.

- 112 Global Locations
- 90% Fortune 100 Customers



Customer-Centric Approach

Personalized support, consultation, and training.

- 5,000+ Infrastructure Experts

Protect Your Opportunity. Maximize Your Margins.

The Panduit ONE Partner Program is excited to offer an exclusive IT-Reseller Deal Registration Program. IT-Resellers can secure an industry-leading discount of up to 25%* on projects with an approved Deal Registration!

Bring new opportunities to Panduit and increase your margin with an approved Deal Registration discount!

PANDUIT™ ONE | IT RESELLER

Securing your approved discount and registering your opportunity is simple and easy.

Discover how to maximize your opportunities by [downloading our IT Resellers Registration Flyer](#)

Aligned with Industry-Leading Experts

Strategically aligned with Cisco and Dell to bring together industry-leading expertise to deliver innovative and comprehensive infrastructure solutions. Through our collaboration, we offer seamless integration of cutting-edge technologies that enhance data center performance, reliability, and sustainability.

With Dell, we focus on optimizing IT infrastructure to support digital transformation, while our partnership with Cisco enables advanced network solutions that ensure robust connectivity and security.

Together, we empower organizations to achieve their business goals with greater efficiency and confidence.



View our Cisco Alliance Site



View our Dell Technologies Site

Did You Know?

Panduit Power Distribution Units (PDUs) are compatible with the Cisco Nexus Dashboard

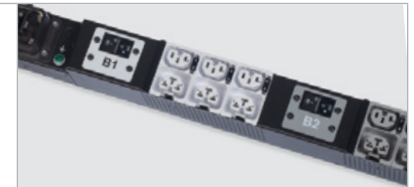
Learn more about how you can view energy insights that will help accelerate your customer's sustainability journey.



Product and Solutions Portfolio

Power

We offer reliable power solutions that ensure uninterrupted operations, scalable designs to meet evolving infrastructure needs, and enhanced energy efficiency for cost savings and sustainability.



[View our full Power Solutions Portfolio](#)

Fiber Connectivity

We provide high-speed fiber optic cables and additional solutions for reliable data transmission, versatile connectivity options that support diverse network architectures, and future-proof designs ensuring compatibility with evolving technologies.



[View our full Fiber Connectivity Solutions Portfolio](#)

Data Center Infrastructure

We offer your customers the latest technology and peace of mind in knowing that the physical layer can handle bandwidth and fault tolerance requirements now and into the future.



[View our Data Center Infrastructure Solutions Portfolio](#)

Let's Grow Together

Contact our team to find out how we can build a partnership that can be mutually beneficial

www.panduit.com/IT-resellers

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