

# NEWS RELEASE

For Immediate Release

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## Panduit Announces 2021 North America Partner of the Year Award Recipients

TINLEY PARK, Ill. — (June 8, 2022) — [Panduit](#) Corp., a global leader of innovative electrical and network infrastructure solutions, recently announced the Panduit North America Partner of the Year award winner and the Regional Partners of the Year. The awards recognize Panduit ONE<sup>SM</sup> Partners from the previous year that have demonstrated a commitment to business growth as well as outstanding customer engagement.

The Panduit North America Partner of the Year for the second year in a row is [IES Communications](#). The company, headquartered in Tempe, Ariz., has been a loyal Panduit ONE Partner since 1989 and is currently a Platinum tiered partner. As a leading low voltage cable integrator, IES Communications designs, builds, and maintains innovative and purposeful communications infrastructure systems for many Fortune 1000 companies. IES Communications was previously recognized as a 2019 Panduit North America Top Regional Partner and the 2020 North America Partner of the Year.

“It is an honor to be recognized as the Panduit North America Partner of the Year for the second consecutive year,” stated IES Communications Vice President of Sales and Marketing **Gilbert Romo**. “Our partnership with Panduit is a prime example of our joint commitment to serve our customers with the highest quality products and services.”

Additionally, the Panduit North America Top Regional Partner award recipients are:

- Canada Region: [Interconnexions LD](#)
- Great Lakes Region: [AI Solutions, Inc.](#)
- North Central Region: [One Source Technologies, Inc.](#)
- Northeast Region: [McDonald Electrical Corporation](#)
- South Central Region: [MCA Communications, Inc.](#)
- Southeast Region: [Premiere Communications & Consulting](#)
- West Region: [T&R Communications, Inc.](#)

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"It's an honor to recognize these trusted partners for their exceptional customer engagement and business growth in 2021," stated Mick Sambor, Panduit Director of Sales, North America. "Their unwavering dedication to Panduit to support our mutual customer's needs is instrumental to our success."

The global Panduit ONE<sup>SM</sup> Partner Program provides Partners with the tools and resources they need to successfully install and deploy Panduit solutions while providing their customers with superior value. The Program is flexible, allowing Partners to customize a path that aligns with their business model. Through the Program, Partners may receive financial incentives, certification training, marketing funds, technical support, access to a dedicated partner portal – The Hub, and much more! To learn more about the Panduit ONE Partner Program, please visit <https://www.panduit.com/en/about/panduit-partners/panduit-one-partner-program.html>.

**About Panduit**

*Since 1955, Panduit's culture of curiosity and passion for problem-solving have enabled more meaningful connections between companies' business goals and their marketplace success. Panduit creates leading-edge physical, electrical, and network infrastructure solutions for enterprise-wide environments, from the data center to the telecom room, from the desktop to the plant floor. Headquartered in Tinley Park, Ill., USA, and operating in 112 global locations, Panduit's proven reputation for quality and technology leadership, coupled with a robust partner ecosystem, helps support, sustain and empower business growth in a connected world. For more information, visit [panduit.com](https://www.panduit.com).*

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